



Acacia Pharma Group plc

2021 Mid-Year Results Presentation
September 30, 2021

Transforming Medicine
Advancing Care



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Acacia Pharma Group – Executing well despite a challenging environment

Commercial launches of Barhemsys® and Byfavo® both showing good progress

- Formulary access is the most important indicator of success for our launches this year
- Strong, experienced team has effectively engaged with customers both virtually and live when possible
- Currently on track to meet our annual formulary goals for both products
- Customers have provided very positive feedback on their initial experiences with the products

Engagement with KOLS and key institutions remains high with P4 studies to support expanded usage

- Have begun the Byfavo pediatric study
- There has been significant KOL interest in further studying Byfavo
- Partnering with key institutions to begin the Barhemsys PROMPT study to gather real-world evidence

Continued strong corporate progress

- MAA for Barhemsys under review in major EU markets – progressing international licensing agreements
- Raised €27m in February equity offering
- Made early repayment of Hercules loan facility
- Deb Hussain appointed Chief Commercial Officer

Barhemsys® and the PONV Opportunity

Barhemsys Addresses the major unmet need in PONV

- Barhemsys is the **only FDA-approved drug for PONV rescue** after failed prophylaxis¹
- Dopamine D₂/D₃ antagonist with **broad, differentiated label**
- Offers significant **economic savings** to hospital vs current standard of care

Large US market opportunity in PONV²

- Estimated ~65m eligible surgeries annually, ~49m patients receive preventative antiemetics³
- Estimated ~16m patients still develop PONV and need rescue treatment³
- **Total addressable PONV rescue market estimated at ~\$2.7 billion/year⁴**

Convenient, easy to use, & secure supply chain

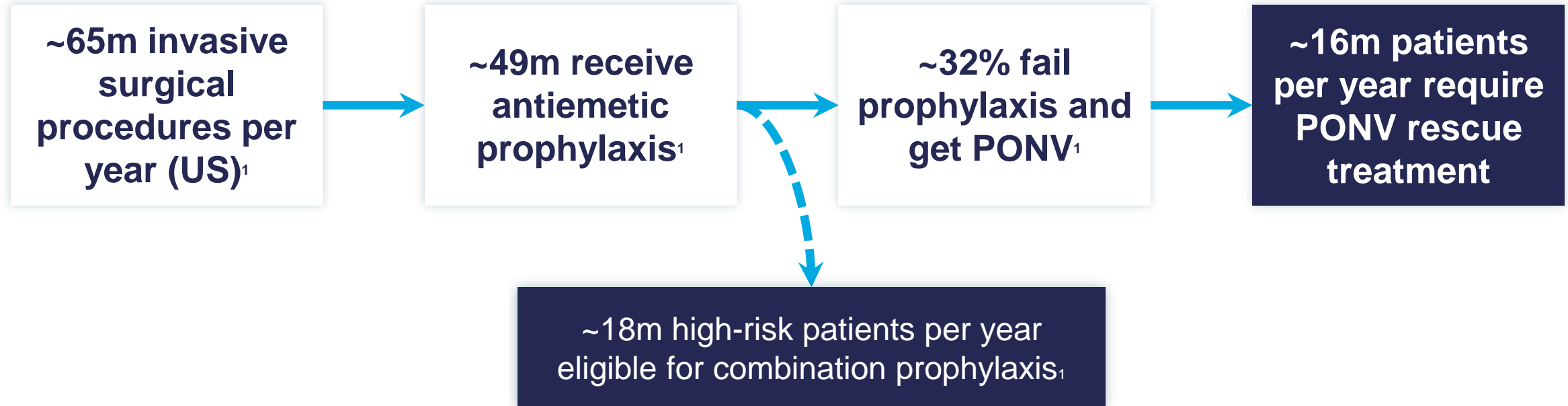
- 5-year room temperature shelf-life
- Fits in auto-dispensing (Pyxis™) machines
- Substantial product inventory to mitigate potential supply chain disruption

Can help with COVID surgical backlogs

- “The OR accounts for up to 65% of hospital profit margin” — Becker's Hospital Review⁵
- Non-essential surgery cancellations create significant backlogs
- Shorter time in PACU (recovery room) can help increase surgical throughput

1 FDA labels for other recommended treatments do not include treatment after failed prophylaxis, 2 This is the belief of the Company. 3 Company market size estimates based upon: 2006 National Hospital Discharge Survey; National Survey of Ambulatory Surgery, 2006 (as revised in 2009); LSSG Quantitative Research November 2014; Apfel, NEJM 2004. Calculations based on available procedural data, applied Compound Annual Growth Rate and quantitative market research responses. 4 Based upon WAC price of \$85 per 10mg rescue dose with, on average, 2 rescue doses per patient, and the above estimates 5 How to rebuild surgical revenue after COVID-19, **Becker's Hospital Review**, accessed via <https://www.beckershospitalreview.com/strategy/how-to-rebuild-surgical-revenue-after-covid-19-even-if-you-just-lost-60-of-your-or-volume.html>

Targeting PONV Rescue Market



Total estimated addressable market in PONV rescue \approx \$2.7B per year

Secondary market in combination prophylaxis in highest-risk patients, estimated to be worth \$765M per year²

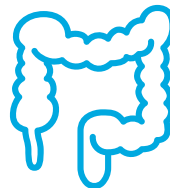
¹ Company market size estimates based upon: 2006 National Hospital Discharge Survey; National Survey of Ambulatory Surgery, 2006 (as revised in 2009); LSSG Quantitative Research November 2014; Apfel et al, 2004. Calculations based on available procedural data, applied Compound Annual Growth Rate and quantitative market research responses. ² Based on WAC price of \$85 per 10 mg rescue dose and average 2 rescue doses per patient; \$42.50 per 5 mg prophylaxis dose.

Procedural Sedation Market Opportunity



~40 million¹

procedures each year
requiring sedation



~25 million

GI procedures performed
each year²



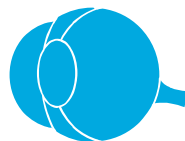
>80%

GI procedures have sedation administered
by an anesthesia provider³



>6 million

Interventional
Radiology⁴



~4 million

Ophthalmic
Procedures⁵



~1 million

Bronchoscopy⁶



~1.5 million

Cosmetic/
Plastic Surgery⁷

Total addressable market in procedural sedation >\$1.5B/year⁸

1 Calculations based on available procedural data, applied Compound Annual Growth Rate and quantitative market research responses. 40 million includes other opportunities: CC (MHA National) EP (cardiology), Dental (dentist), Plastic Surgery (American Society of Plastic Surgeons), ECT (MHA National). 2 iData Research, US Market Report Procedure Numbers for Gastrointestinal Endoscopies Nov 2016; CDC website. 3 Quantitative Market Research prepared by The Link Group for Cosmo Technologies (March 2019). 4 Report on interventional Radiology November/December 2007. 5 American Medical Association 2011. 6 iData Bronchoscopy 2019 report. 7 American Society of Plastic Surgeons 2018. 8 Based on the calculation in iData Research, US Market Report Procedure Numbers for Gastrointestinal Endoscopic Devices February 2019; American Society of Anesthesiologists, Practice Guidelines for Moderate Procedural Sedation and Analgesia 2018; and Quantitative Market Research prepared by The Link Group for Cosmo Technologies (March 2019) multiplied by the number of doses per patient at a WAC price of \$39 per dose.

Byfavo Addresses Unmet Need in Procedural Sedation

Propofol

*fast acting but
significant safety issues^{1,2}*

- Rapid onset and offset anesthetic with narrow therapeutic index¹
- **Dose-related cardiorespiratory depression**, pain at injection site¹
- Non-linear dosing effects due to individual variability⁴
- **Needs continuous monitoring by anesthesiologist, no reversal agent²**
- Lipid formulation susceptible to bacterial contamination⁴

Midazolam

*better safety profile but
longer onset and recovery^{1,2}*

- Benzodiazepine sedative, reversible by flumazenil¹
- **Slower onset and offset^{2,3}**
- Metabolized by cytochrome system; individual variability affects sedation¹
- Active metabolite can accumulate and cause prolonged sedation²
- **Risk of respiratory depression¹**

Byfavo

*fast acting AND favorable
safety profile^{1,2}*

- **Rapid onset/offset^{1,2,3}** benzodiazepine
- Rapid biotransformation into inactive metabolites via non-specific tissue esterases – not dependent on liver enzymes¹
- **Predictable behavior, no pharmacokinetic drug interactions⁵**
- **Reliable sedation, reliable safety profile¹**
- Reversible by flumazenil¹

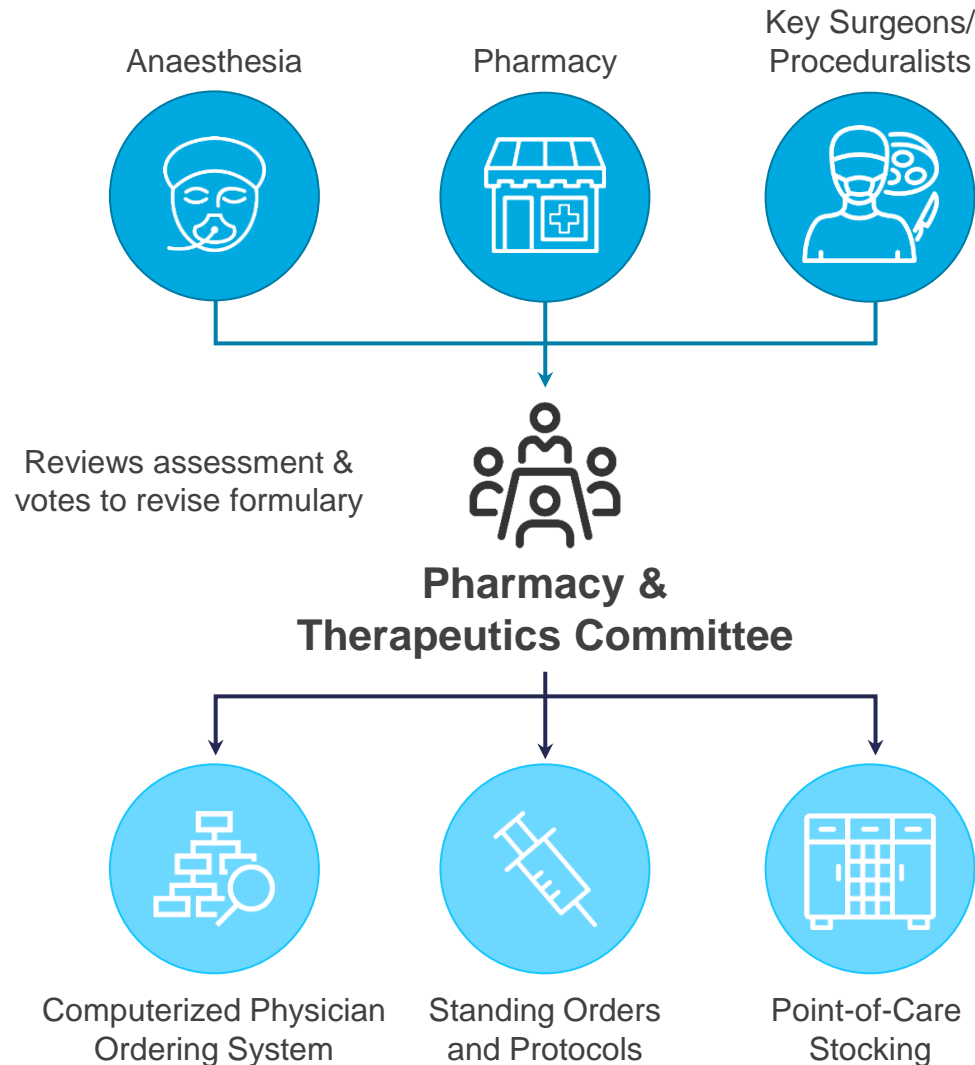
1 Colao J, et al. *J Anesth Clin Res*. 2016; 7:690. 2 Whizar-Lugo V, et al. *J Anesth Crit Care*. 2016; 4(6): 00166. 3 Rex DK et al. *Gastrointest Endosc*. 2018 Sep;88(3):427-437.

4 Prescribing label for Propofol. 5 Prescribing label for BYFAVO.



Commercial

Hospital Launch: Strategic Focus on Formulary Reviews & Adoption



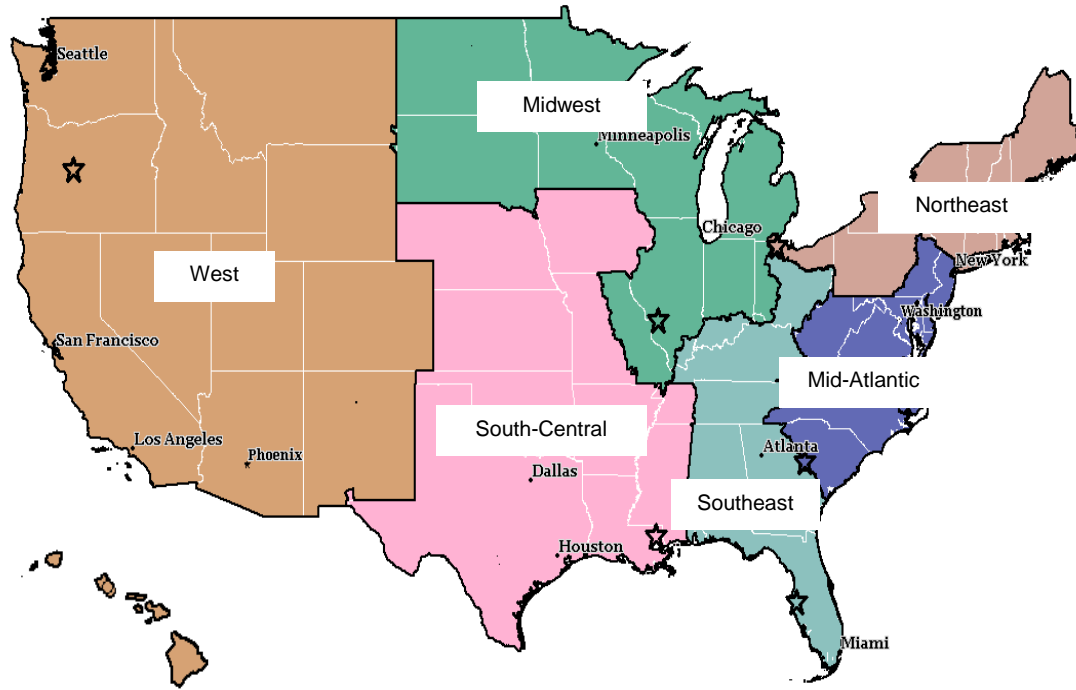
Formulary Review Process

- Identify “champions” within each facility
- Educate and prepare “champions” for P&T Committee
- Highlight current unmet needs with existing products
- Educate on efficacy and safety data for our products
- Barhemsys and Byfavo can provide economic savings to hospital vs current standard of care

Pull-Through Process

- Ensure our brands are within the workflow of the healthcare providers
- Conduct in-service presentations to educate nurses and staff

Highly Experienced Commercial Team is Driving Formulary Adoption



Commercial Leadership Team has 28+ years average in the industry and experience with 70+ launches

Field Force Design

- 1 SVP of Field Commercial Teams
- 1 National Accounts Group Leader
- 1 National MSL Group Leader
- 6 Sales Regions including:
 - Regional Brand Directors
 - Medical Science Liaisons
 - National Account Directors
 - Hospital Territory Managers

Sales Leadership Team

22
Years avg
Industry

19+
Years
Hospital

Hospital Territory Managers

22+
Years avg
Industry

13+
Years
Hospital

National Accounts Team

25
Years avg
Industry

23+
Years
Hospital

Medical Science Liaison Team

22
Years avg
Industry

10+
Years as
MSL



Barhemsys[®]

(amisulpride for injection)

**The first and only FDA-approved
product for PONV rescue treatment¹**

¹ FDA labels for other recommended treatments do not include treatment after failed prophylaxis. Treatment agents recommended by Society for Ambulatory Anesthesiology Consensus Guidelines (2014). Habib et al (2019): no agent has previously been shown in a prospective trial to be more effective than a placebo for treating PONV for patients who have failed prophylaxis.

Barhemsys – Compelling Commercial Proposition

Significant unmet need

- Nausea more so than vomiting, worse than pain
- Consensus Guidelines: “When PONV prophylaxis has failed, patients should receive antiemetic treatment from a different pharmacological class to the PONV prophylaxis”¹

Only FDA-approved product for PONV rescue²

- Only drug proven in randomized clinical trial to work in PONV rescue³
- Excellent safety profile demonstrated in clinical studies
- Also demonstrated to be effective for prevention

Throughput and health economic benefits

- Is non-sedating – a common complaint of standard antiemetic agents
- 35-minute reduction in PACU stay
- 6-hour reduction in hospital stay

Concentrated market, addressable by small direct sales force

- Estimated 80% of surgeries carried out in ~1,200 hospitals⁴
- 30 sales territories address accounts with greatest immediate opportunity
- Sales team began customer engagement in mid-October 2020



1 Fourth Consensus Guidelines for the Management of Postoperative Nausea and Vomiting; 2 FDA labels for other recommended treatments do not include treatment after failed prophylaxis. Treatment agents recommended by Society for Ambulatory Anesthesiology Consensus Guidelines (2014). Habib et al (2019): no agent has previously been shown in a prospective trial to be more effective than a placebo for treating PONV for patients who have failed prophylaxis. 3 FDA labels for other recommended treatments do not include treatment after failed prophylaxis. 4 Symphony Health, Source Non Retail, August 2017 - July 2018.

Barhemsys – Comprehensive Customer Engagement Plan

Now Available

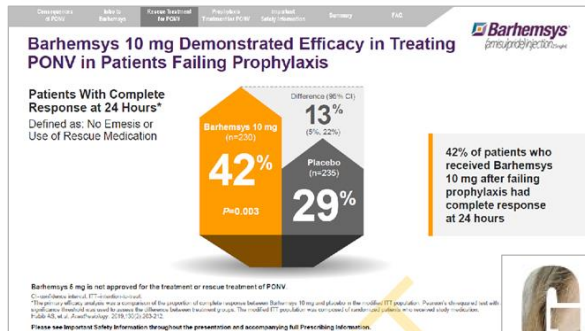
Barhemsys® is a registered trademark of Acacia Pharma Limited.



Barhemsys®
(famulpride) injection 25mg/ml

Learn more

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GAG. RETCH. RESCUE.

YOU KNOW THAT FACE. YOU KNOW WHAT IT'S TELLING YOU. AND NOW YOU HAVE A PROVEN OPTION.

Barhemsys® is the first and only antiemetic approved for rescue treatment of PONV despite prophylaxis. [Learn more at Barhemsys.com](https://www.barhemsys.com)

Indications
Barhemsys is a selective dopamine-2 (D₂) and dopamine-2 (D₂) receptor antagonist indicated in adults for:
• prevention of postoperative nausea and vomiting (PONV), either alone or in combination with an antiemetic of a different class
• treatment of PONV in patients who have received antiemetic prophylaxis with an agent of a different class or have not received prophylaxis

Select Important Safety Information
Contraindications: Barhemsys is contraindicated in patients with known hypersensitivity to any of its ingredients.
Off-label use: Barhemsys is not approved for the treatment of PONV in children. The recommended dosage is 5 mg or 10 mg as a single intravenous (IV) dose infused over 1 to 2 minutes. Adult Barhemsys is not approved for use in patients with severe renal impairment (creatinine clearance <30 mL/min). Barhemsys is not approved for use in patients with severe hepatic impairment (Child-Pugh Class C). Barhemsys is not approved for use in patients with severe cardiovascular disease (e.g., congestive heart failure, unstable angina, or other medical conditions known to be associated with the use of antiemetics).
Adverse Reactions: Common adverse reactions reported in ≥2% of adult patients who received Barhemsys 10 mg IV include: headache (10%), dizziness (10%), and injection site pain (10%). Serious adverse reactions were reported in one patient (0.4%) who received Barhemsys 10 mg IV. Barhemsys 10 mg IV was associated with an increase in blood pressure (mean increase of 10 mmHg) and a decrease in heart rate (mean decrease of 10 bpm).
Please see the full prescribing information for Barhemsys on page 2.

Barhemsys
(famulpride) injection 25mg/ml

Delivers when it matters most™

ANESTHESIOLOGY NEWS

Special REPORT

The Only Antiemetic Approved For Rescue Treatment of Postoperative Nausea and Vomiting After Failed Prophylaxis

Faculty:
Andrew S. Hahn, MD, PhD, MSc, MBA, FRCPC
Richard P. Dutton, MD, MBA, FRCPC

Postoperative Nausea and Vomiting
Postoperative nausea and vomiting (PONV) is a common complication of anesthesia and surgery. It is a distressing condition for patients and can lead to prolonged hospital stays and increased costs. Barhemsys is the first and only antiemetic approved for rescue treatment of PONV after failed prophylaxis. This Special Report provides an overview of the condition, the importance of effective treatment, and the role of Barhemsys in the management of PONV.

Barhemsys is a selective dopamine-2 (D₂) and dopamine-2 (D₂) receptor antagonist. It is indicated for the prevention of postoperative nausea and vomiting (PONV) in patients who have received antiemetic prophylaxis with an agent of a different class or have not received prophylaxis.

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Barhemsys
(famulpride) injection 25mg/ml

The First and Only Antiemetic Proven for Rescue Treatment of Postoperative Nausea and Vomiting (PONV) Despite Prophylaxis

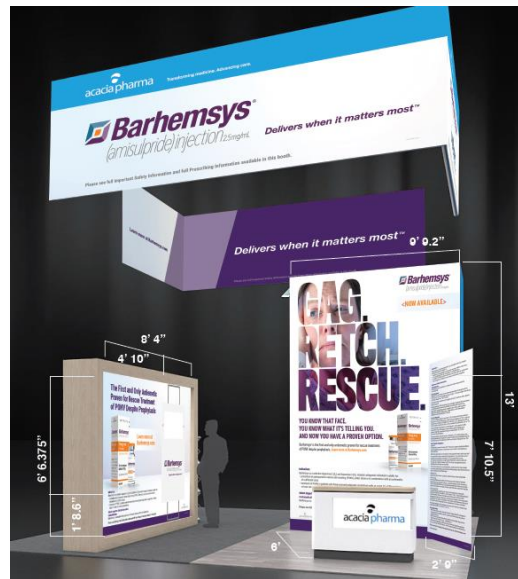
PONV is a common complication of surgery and anesthesia. It is a distressing condition for patients and can lead to prolonged hospital stays and increased costs. Barhemsys is the first and only antiemetic approved for rescue treatment of PONV after failed prophylaxis.

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- Full 2021 Medical congress plan
 - Regional/state congresses: 24
- Peer-to-peer programs: 150+ live and virtual programs
- Digital brand engagements in the most trusted anesthesia publications with 89% readership (51K members)
 - Special report distributed to all Anesthesia targets October '21
- Robust digital and print media plan under way across Anesthesia, Pharmacy and Surgery
- All promotional materials available both physically and digitally





Byfavo[®]

(remimazolam) for injection

Rapid onset/offset procedural
sedative with favorable safety profile

Byfavo – Compelling Commercial Proposition

Clear unmet need

- No innovation in the sedation space for 20+ years
- Customers seeking fast onset, titratable, & rapid recovery for quick discharge
- Shorter procedure times allow increased procedural volumes

Broad label & health economic benefits

- Indicated for procedural sedation in adults in procedures lasting 30 mins or less
- Substantial clinical data package shows compelling efficacy and safety in colonoscopies and bronchoscopies, including most challenging patients
- Enables shorter procedure times and greater patient throughput

Strong value proposition

- Benzodiazepine intentionally designed for rapid onset and rapid offset to offer clinicians a predictable level of sedation and procedural efficiency for procedures lasting <30 minutes – maximizes patient comfort and satisfaction

Commercial synergy with Barhemsys

- Target prescribers: anesthesia and proceduralists in hospitals and ambulatory surgery centers



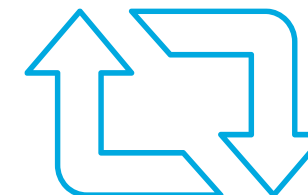
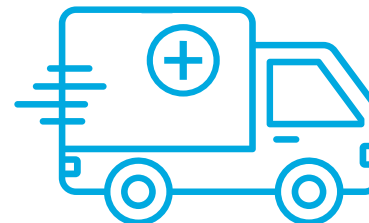
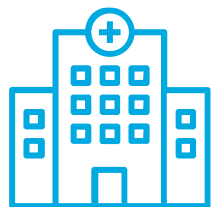
Formulary Progress to Date



260 accounts on formulary
[Goal: 300]
>80% win rate
[Goal: 75%]

>185 accounts have
ordered Barhemsys

73% of ordering accounts
with Barhemsys on
formulary have placed
repeat orders



95 accounts on formulary
[Goal: 150]
>90% win rate
[Goal: 75%]

>50 accounts have
ordered Byfavo

81% of ordering accounts
with Byfavo on formulary
have placed repeat orders



Medical

Medical/Regulatory Progress

All FDA post-marketing requirements on track for both Barhemsys® and Byfavo®

- Study of Barhemsys in severe renal impairment patients on track to report results by end of November
- Study of Byfavo in pediatric patients initiated and due to complete in 2022
- Barhemsys pediatric PONV study program on track to start H1/2022
- Required program of Byfavo non-clinical studies making timely progress

Strong clinical performance of Barhemsys reported in centers nationwide

- Multiple use audits confirm impressive efficacy and safety profile of Barhemsys
- “PROMPT” registry study to gather real-world evidence on track to start Q4/2021

Positive early Byfavo experience across multiple procedure types and patient populations

- Initial utilization in wide range of procedures including colonoscopy, bronchoscopy, interventional pain procedures, pre-operative blocks, trans-esophageal echocardiography, dental procedures, etc.
- Multiple Phase IV Byfavo investigator-initiated study proposals received for execution in 2022

Marketing Authorization Application for Barhemsys in Europe

- Submitted, validated and now under formal review in major European markets
- Anticipated approval in 2022

Financials

2021 Operating Results

Loss for the period ended 30 June 2021 of \$27.3m (2020: \$15.2m)

- The operating loss increased by \$12.1m to \$24.9m (2020: \$12.8m), reflecting the the costs associated with the launches of Barhemsys and Byfavo
- R&D expenses \$2.1m (2020: \$0.6m) increase attributable to costs associated with FDA post marketing commitments for both Barhemsys and Byfavo
- Sales and marketing expenses \$14.8m (2020: \$7.8m) as a result of the increased commercial activities to support the launches of our products
- General and administrative expenses \$8.5m (2020: \$4.4m) with 2021 costs higher mainly as a result of fundraising activities and amortisation of intangibles

Non-GAAP Reconciliation of Operating Expenses and Loss

	2021			
\$millions	Research and development expenses	Sales and marketing expenses	General and administrative expenses	Total
OPEX As reported	\$ (2.1)	\$ (14.8)	\$ (8.5)	\$ (25.4)
Share based compensation	0.0	0.9	0.7	1.6
Amortization*	-	-	4.1	4.1
Adjusted OPEX	\$ (2.1)	\$ (13.9)	\$ (3.7)	\$ (19.7)
Operating Loss as Reported				\$(24.9)
Adjusted Operating Loss				\$(19.2)

2020			
Research and development expenses	Sales and marketing expenses	General and administrative expenses	Total
\$ (0.6)	\$ (7.8)	\$ (4.4)	\$ (12.8)
0.1	0.7	0.6	1.4
-	-	-	-
\$ (0.5)	\$ (7.1)	\$ (3.8)	\$ (11.4)
			\$(12.8)
			\$(11.4)

Cash Runway Through Q2 2022

- **Cash and cash equivalents as of 30 June 2021 of \$47.1m (31 December 2020: \$46.7m)**
 - €27m (~\$33m) equity financing in February 2021
 - Early repayment of Hercules debt in May 2021

Summary

In Summary

Our products address **unmet medical needs** in therapeutic areas with **large total addressable market opportunities** (~\$2.7B in PONV rescue, >\$1.5B in procedural sedation)

The team continues to make **tremendous progress in 2021** despite a very challenging operating environment due to the global pandemic

We continue to see a **great response from customers at launch adding our products to formulary** with continued positive customer feedback on both products

We believe we have **the right team, with the right experience** and have set the stage for significant commercial success in the years to come

Q&A

