



**byfavo**<sup>™</sup>  
(remimazolam)  
injection 2.5 mg/mL

**NOW APPROVED**

BYFAVO Now Approved by US FDA [www.Byfavo.com](http://www.Byfavo.com)





**BYFAVO™**

(remimazolam) for injection

Very Rapid Onset/Offset Procedural  
Sedative with Favorable Safety Profile

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# Summary

## **BYFAVO™ now approved by FDA**

- Very rapid onset/offset procedural sedative
- Large addressable market in the US
- Anesthesia providers administer most procedural sedatives

## **BYFAVO is the 2<sup>nd</sup> FDA product approval for Acacia Pharma in 2020**

- BARHEMSYS® was approved in late February for PONV
- Great portfolio synergy as both targeted toward anesthesia with similar value propositions
- Plan to leverage the experienced commercial team and existing infrastructure
- BYFAVO approval strengthens financial resources with access to additional debt facility and triggers up-front license payment to Cosmo – paid in shares and cash

## **COVID-19 Impact on launch plans**

- Drug shortages and procedural backlogs creating pent up demand
- Heightened value proposition (increasing patient throughput) for both drugs
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# Procedural Sedation Market Opportunity



**>40 million**

procedures each year  
requiring sedation



**~25 million**

GI procedures performed  
each year



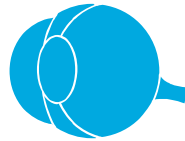
**>80%**

have sedation administered  
by an anesthesia provider



**>6 million**

Interventional  
Radiology



**~4 million**

Ophthalmic  
Procedures



**~1 million**

Bronchoscopy



**~1.5 million**

Cosmetic/  
Plastic Surgery

Total addressable market in procedural sedation = >\$1B/year

# BYFAVO Addresses Unmet Need in Procedural Sedation

## Propofol

*fast acting but  
significant safety issues*

- Rapid onset and offset anesthetic with narrow therapeutic index
- **Dose-related cardiorespiratory depression**, pain at injection site
- Non-linear dosing effects due to individual variability
- **Needs continuous monitoring by anesthesiologist, no reversal agent**
- Lipid formulation susceptible to bacterial contamination

## Midazolam

*better safety profile but  
longer onset and recovery*

- Benzodiazepine sedative, reversible by flumazenil
- **Slower onset and offset**
- Metabolized by cytochrome system; individual variability affects sedation
- Active metabolite can accumulate and cause prolonged sedation
- **Risk of respiratory depression**

## BYFAVO

*fast acting AND favorable  
safety profile*

- **Rapid onset/offset** benzodiazepine
- Rapid biotransformation into inactive metabolites via non-specific tissue esterases – not dependent on liver enzymes
- **Predictable behavior, no drug interactions**
- **Reliable sedation, reliable safety profile**
- Reversible by flumazenil

**HIGHLIGHTS OF PRESCRIBING INFORMATION**  
These highlights do not include all the information needed to use BYFAVO safely and effectively. See full prescribing information for BYFAVO.

BYFAVO™ (remimazolam) for injection, for intravenous use,  
Scheduling pending  
Initial U.S. Approval: 2020

**WARNING: PERSONNEL AND EQUIPMENT FOR MONITORING AND RESUSCITATION, AND RISKS FROM CONCOMITANT USE WITH OPIOID ANALGESICS AND OTHER SEDATIVE-HYPNOTICS**

*See full prescribing information for complete boxed warning*

- Only personnel trained in the administration of procedural sedation, and not involved in the conduct of the diagnostic or therapeutic procedure, should administer BYFAVO. (2.1, 5.1)
- Administering personnel must be trained in the detection and management of airway obstruction, hypoventilation, and apnea, including the maintenance of a patent airway, supportive ventilation, and cardiovascular resuscitation. (2.1, 5.1)
- BYFAVO has been associated with hypoxia, bradycardia, and hypotension. Continuously monitor vital signs during sedation and through the recovery period. (2.1, 5.1)
- Resuscitative drugs, and age- and size-appropriate equipment for bag/valve/mask assisted ventilation must be immediately available during administration of BYFAVO. (2.1, 5.1)
- Concomitant use of benzodiazepines with opioid analgesics may result in profound sedation, respiratory depression, coma, and death. The sedative effect of intravenous BYFAVO can be accentuated by concomitantly administered CNS depressant medications, including other benzodiazepines and propofol. Continuously monitor patients for respiratory depression and depth of sedation. (5.2, 7.1)

**INDICATIONS AND USAGE**

BYFAVO (remimazolam) for injection is a benzodiazepine indicated for the induction and maintenance of procedural sedation in adults undergoing procedures lasting 30 minutes or less. (1)

**DOSAGE AND ADMINISTRATION**

Individualize and titrate BYFAVO dosing to desired clinical effect. (2.2)

**Adult Patients:**

- Administer an initial dose intravenously as a 5 mg push injection

**Debilitated Patients (ASA III-IV, at the discretion of the physician):**

- Based on the general condition of the patient, administer 2.5 mg to 5 mg over 1-minute time period. (2.2)
- If necessary, administer supplemental doses of 1.25 mg to 2.5 mg intravenously over a 15-second time period. At least 2 minutes must elapse prior to the administration of any supplemental dose. (2.2)

**DOSAGE FORMS AND STRENGTHS**

Each glass, single-patient-use vial contains 20 mg BYFAVO (remimazolam) lyophilized powder for reconstitution, equivalent to 27.2 mg remimazolam besylate. (3)

**CONTRAINDICATIONS**

Hypersensitivity to dextran 40. (4)

**WARNINGS AND PRECAUTIONS**

**Hypersensitivity Reactions:** Hypersensitivity reactions including anaphylaxis may occur. (5.3)

**Neonatal Sedation:** Benzodiazepine use during pregnancy can result in neonatal sedation. Observe newborns for signs of sedation and manage accordingly. (5.4)

**Pediatric Neurotoxicity:** In developing animals, exposures greater than 3 hours cause neurotoxicity. Weigh benefits against potential risks when considering elective procedures in children under 3 years old. (5.5)

**ADVERSE REACTIONS**

The most common adverse reactions (>10%) in patients receiving BYFAVO for procedural sedation are hypotension, hypertension, diastolic hypertension, systolic hypertension, hypoxia, and diastolic hypotension. (6)

To report SUSPECTED ADVERSE REACTIONS, contact Acacia Pharma at 1-877-357-9237 or FDA at 1-800-FDA-1088 or [www.fda.gov/medwatch](http://www.fda.gov/medwatch)

**USE IN SPECIFIC POPULATIONS**

**Lactation:** A lactating woman may pump and discard breast milk for 5 hours after treatment with BYFAVO. (8.2)

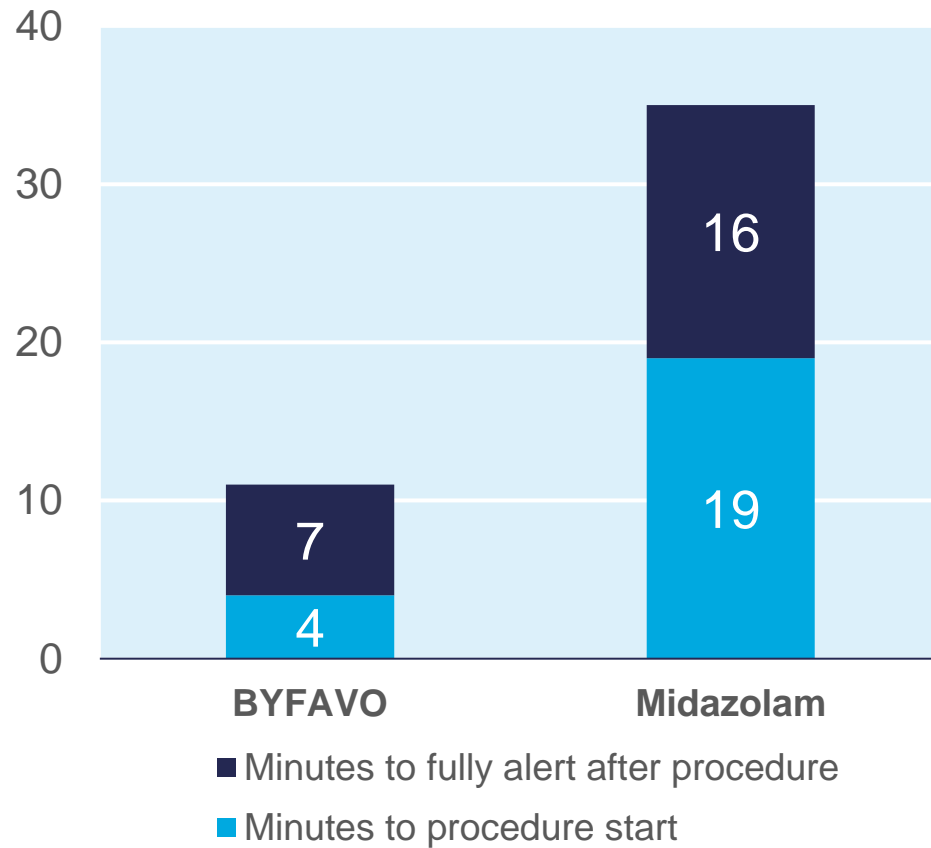
**Pediatric Use:** BYFAVO should not be used in patients less than 18 years of age. (8.4)

**Geriatric Use:** Sedating drugs, such as BYFAVO, may cause confusion and over-sedation in the elderly; elderly patients generally should be observed closely. (8.5)

**Severe Hepatic Impairment:** In patients with severe hepatic impairment the dose of BYFAVO should be carefully titrated to effect. Depending on the overall status of the patient, reduced doses might be indicated

# Very Rapid Onset/Offset with a Favorable Safety Profile

## Average Procedure Timings



## Key Adverse Events

	BYFAVO	Midazolam
Any adverse event	74%	91%
Vascular disorders	62%	81%
Cardiac disorders	18%	26%
Respiratory disorders	4%	6%



# BYFAVO™ – Compelling Clinical Proposition

## Approved with a broad label

- Indicated for **procedural sedation in adults** in procedures lasting 30 mins or less
- Substantial clinical data package shows **compelling efficacy and safety** in colonoscopies and bronchoscopies, including least fit patients

## Throughput and health economic benefits

- **Very rapid onset/offset** enables shorter procedure times and greater patient throughput for hospitals and surgical centers

## Commercial synergy with BARHEMSYS

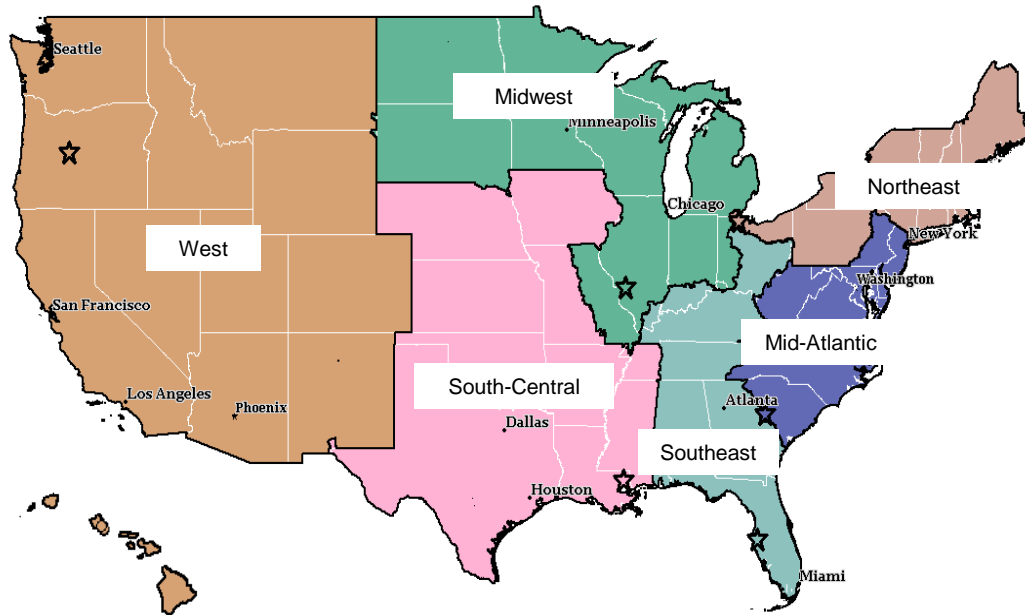
- Target prescribers: **anesthesiologists and proceduralists in hospitals and ambulatory surgery centers**

## Helps post-COVID pressure to alleviate procedural backlog

- **Shorter procedure times allow increased procedural volumes**
- Both midazolam and propofol currently on FDA drug shortages list



# Highly Experienced Commercial Team with Proven Hospital Success



Team has direct experience successfully launching OFIRMEV into same market to same key customers

## Field Force Design

- 1 VP of Sales
- 1 National Accounts Group Leader
- 1 National MSL Group Leader
- 6 Sales Regions each with:
  - 1 RBD
  - 1 MSL
  - 1 National Account Director
  - 5 Hospital Territory Managers

### Commercial Leadership Team

**28+**

Years avg  
industry

**60+**

Launches

### Sales Leadership Team

**22**

Years avg  
industry

**18+**

Years  
hospital

### National Accounts Team

**24**

Years avg  
industry

**21+**

Years  
hospital

### Medical Science Liaison Team

**22**

Years avg  
industry

**10+**

Years as  
MSL

# COVID-19 Situation and Impact

“The OR accounts for up to 65% of hospital profit margin, so this missing volume is cutting deeply into cash flow and net income.”

– Becker’s Hospital Review

## COVID-19 impact on hospitals and surgical centers

- Non-essential surgeries cancelled creating a significant backlog
- Physical access to hospital decision-makers even more restricted

## Hospitals profits have suffered and need to be restored quickly

- Surgeries and procedures are major contributors to hospital profits
- Providers need to dramatically increase throughput to regain lost profits

## Our products and team are ideally positioned to help

- BARHEMSYS and BYFAVO can help improve patient throughput – both now even more relevant and of greater interest to customers
- Our strong relationships will help us gain access to key decision-makers

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